



CONSULTANTS' DIRECTORY

OVERVIEW OF SERVICES PROVIDED:

(Please see full listings below for more detailed information)

Anne C. White Associates: Board Development, Development Planning, Grant Writing, Interim Management, Major Gifts, Planned Giving, Strategic Planning

The Cagney Company: Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Grant Writing, Major Gifts, Planned Giving, Strategic Planning, Retreat Facilitation, Coaching and Training, International Philanthropy and Arts and Culture Specialists

Ewing Consulting, LLC: Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Grant Writing, Interim Management, Major Gifts, Strategic Planning, Gift Clubs

Powers Young & Company: Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Interim Management, Major Gifts, Nonprofit Executive Search, Planned Giving, Strategic Planning, Organizational Assessment

VisionConnect Consulting: Board Development, Capital/Endowment Campaigns, Development Planning, Interim Management, Major Gifts, Planned Giving, Strategic Planning, Retreat Facilitation



Anne C. White Associates

Annual Giving, Board Development, Development Planning, Grant Writing, Major Gifts, Planned Giving, Strategic Planning

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Web: www.annecwhiteassociates.com

Anne C. White Associates provides a variety of services to non-profit organizations throughout the state. Our focus continues to be on the smaller and mid-size organizations whose need is great in an ever-changing environment. Our consultants have a wide-range of hands-on experience and knowledge of the non-profit community and focus on providing strategic direction and outcome-driven methodologies which can build and strengthen an infrastructure for sustainability.

A focused strategic plan is essential to the infrastructure and we will work with staff, volunteer leadership and community partners to develop your roadmap for the next 2-3 years with specific outcomes, roles and responsibilities, and data collection methodologies. We can help identify, recruit, train, develop, and evaluate key volunteer Boards, Advisory Committees and Standing Committee leadership who are essential to impacting your success.

Of course, all the above is essential to success, but we also work with you on developing innovative and accountable revenue generating best practices for your organization to ensure sustainability - whether it is individual giving in an annual fund, major and planned gifts, corporate and foundation requests, including research and grant writing, or a direct mail or membership campaign.

We have done it all and are here to help you!



The Cagney Company

Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Grant Writing, Major Gifts, Planned Giving, Strategic Planning, Retreat Facilitation, Coaching and Training, International Philanthropy and Arts and Culture Specialists

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“One of the strongest characteristics of genius is the power of lighting its own fire.”
John W. Foster

At the Cagney Company we believe that creativity is the only enduring organizational asset and that every nonprofit has the ability to realize its own potential. With decades of experience, an impeccable track record and fundraising expertise, we can help light the way



Ewing Consulting, LLC

Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Grant Writing, Interim Management, Major Gifts, Strategic Planning, Gift Clubs

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"Building Communities through Philanthropy" has been Ewing Consulting's philosophy since the firm was founded eleven years ago.

Phoenix Art Museum, Arizona Science Center, Cardon Children's Medical Center, Southwest Center for HIV/AIDS, Valle del Sol, Phoenix Theatre, Childsplay, Boys Hope Girls Hope, Ryan's House, Crosier Fathers and Brothers and dozens of other worthwhile organizations have joined forces with Ewing to maximize their fundraising potential. With an excellent track record and a longstanding reputation for "getting the job done," the firm's principal Chris Ewing has led numerous some of the Valley's most successful campaigns and fundraising initiatives. Board development and the creation of viable and sustainable annual giving programs are also areas of expertise.

According to Arizona Science Center's The Hazel A. Hare President and CEO Chevy Humphrey, "Chris' work is consistently exceptional. With her assistance, we surpassed our last campaign goal and, as we move into another larger initiative, Chris is already helping us to move toward success."



VisionConnect Consulting

Board Development, Capital/Endowment Campaigns, Development Planning, Interim Management, Major Gifts, Planned Giving, Strategic Planning, Retreat Facilitation

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We specialize in working hand in hand with nonprofit leaders to create strategies that bring growth, change and sustainability. Rich Frazier is the founder and president of VisionConnect Nonprofit Consulting based in Chandler, Arizona. He is a Certified Fundraising Executive, a BoardSource Certified Governance Trainer, a Faculty Associate with ASU Lodestar Center for Philanthropy and Nonprofit Innovation and a consultant with the Vitalyst Health Foundation in Phoenix, Arizona. He has worked in the nonprofit sector for 27 years and has served as a fundraiser and senior executive in some of the most influential organizations in the arts, higher education and healthcare. As a consultant, Rich has helped dozens of nonprofit organizations and boards locally and nationally advance their missions.



Powers Young & Company

Annual Giving, Board Development, Capital/Endowment Campaigns, Development Planning, Interim Management, Major Gifts, Nonprofit Executive Search, Planned Giving, Strategic Planning, Crisis Management, Organizational Assessment

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Powers Young & Company was formed in May 2000 with a dedication to the advancement of Arizona and its nonprofit organizations. Our outstanding team of professionals inspires confidence, helping you achieve your goals.

A respected leader with a solid reputation for successfully advancing major community projects, the Powers Young & Company team delivers exceptional results in the areas of capital development planning, management and consulting services; strategic and business planning; annual fund planning and execution; board development; marketing; and interim and crisis management.

We believe that ethical standards and principles are the foundation for maintaining public trust. We enthusiastically subscribe to the code of ethical principles and standards of professional practice adopted by the Association of Fundraising Professionals.

We live and work in this community. Every client we serve has a direct impact on our lives. Every one of our clients receives our best efforts and the cumulative knowledge gained from scores of successful capital, endowment and annual campaigns, organizational assessments, business and strategic plans. With our help Powers Young & Company clients in Arizona have raised over \$320 million to advance their missions and improve quality of life in their communities.